NIKHIL ADHESIVES LIMITED
Segmentwise Revenue, Results and Capital Employed for the Year Ended 31st MARCH, 2012

| PARTICULARS |  |  |  |  |  |  |  |  |  | N LAKHS) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | UNAUDITED |  |  |  |  |  | AUDITED |  |  |  |
|  | STANDALONE |  |  | CONSOLIDATED |  |  | STANDALONE |  | CONSOLIDATED |  |
|  | Three Months Ended |  |  | Three Months Ended |  |  | Year Ended |  | Year Ended |  |
|  | 31.03.2012 | 31.12.2011 | 31.03.2011 | 31.03.2012 | 31.12.2011 | 31.03.2011 | 31.03.2012 | 31.03.2011 | 31.03.2012 | 31.03.2011 |
| 1 SEGMENT REVENUE <br> (a) Manufacturing of Adhesives \& Emulsions <br> (b) Trading in chemicals \& Others <br> (c) Unallocable <br> Total <br> Less : Inter Segment Revenue | $\begin{array}{r} 2,758.44 \\ 1,911.88 \\ - \\ 4,670.32 \end{array}$ | $\begin{array}{r} 2,710.10 \\ 964.34 \\ - \\ 3,674.44 \end{array}$ | $\begin{array}{r} 2,398.71 \\ 1,171.75 \\ - \\ 3,570.46 \end{array}$ | $\begin{array}{r} 2,758.44 \\ 1,911.88 \\ - \\ 4,670.32 \end{array}$ | $\begin{array}{r} 2,710.10 \\ 964.34 \\ - \\ 3,674.44 \end{array}$ | $\begin{array}{r} 2,398.71 \\ \text { 1,171.75 } \\ \text { - } \end{array}$ | $\begin{array}{r} 10,640.47 \\ 6,003.02 \\ \text { - } \\ 16,643.49 \end{array}$ | $\begin{array}{r} 9,253.03 \\ 3,783.02 \\ - \\ 13,036.05 \\ \hline \end{array}$ | $\begin{array}{r} 10,640.47 \\ 6,003.02 \\ - \\ 16,643.49 \end{array}$ | $\begin{array}{r} 9,253.03 \\ 3,783.02 \\ - \\ 13,036.05 \end{array}$ |
| NET SALES / INCOME FROM OPERATIONS | 4,670.32 | 3,674.44 | 3,570.46 | 4,670.32 | 3,674.44 | 3,570.46 | 16,643.49 | 13,036.05 | 16,643.49 | 13,036.05 |
| 2 SEGMENT RESULTS PROFIT - PBIT <br> (a) Manufacturing of Adhesives \& Emulsions <br> (b) Trading in chemicals \& Others <br> (c) Unallocable <br> Total <br> Less: (i) Interest \& Financial Charges (Net) <br> (ii) Other Unallocable Expenditure net off Unallocable Income | $\begin{array}{r} 63.60 \\ (11.42) \\ - \\ 52.18 \\ 50.94 \\ 26.79 \end{array}$ | $\begin{array}{r} (90.51) \\ 80.37 \\ - \\ (10.14) \\ 41.43 \\ 40.21 \end{array}$ | $\begin{array}{r} 122.46 \\ (25.04) \\ - \\ 97.42 \\ 61.54 \\ 11.41 \end{array}$ | $\begin{array}{r} 63.57 \\ (11.42) \\ - \\ 52.15 \\ 50.94 \\ 26.79 \end{array}$ | $\begin{array}{r} (90.51) \\ 80.37 \\ - \\ (10.14) \\ 41.43 \\ 40.21 \end{array}$ | $\begin{array}{r} 122.43 \\ (25.04) \\ - \\ 97.39 \\ 61.54 \\ 11.41 \end{array}$ | $\begin{array}{r} 304.18 \\ 175.12 \\ - \\ 479.30 \\ 223.27 \\ 140.96 \end{array}$ | $\begin{array}{r} 691.41 \\ 73.34 \\ - \\ 764.75 \\ 262.73 \\ 126.29 \end{array}$ | $\begin{array}{r} 304.15 \\ 175.12 \\ - \\ 479.27 \\ 223.27 \\ 140.96 \end{array}$ | $\begin{array}{r} 691.38 \\ 73.34 \\ - \\ 764.72 \\ 262.73 \\ 126.29 \end{array}$ |
| TOTAL PROFIT BEFORE TAX | (25.55) | (91.78) | 24.48 | (25.58) | (91.78) | 24.45 | 115.07 | 375.73 | 115.04 | 375.70 |
| 3 CAPITAL EMPLOYED <br> (Segment Assets - Segment Liabilities ) <br> (a) Manufacturing of Adhesives \& Emulsions <br> (b) Trading in chemicals \& Others <br> (c) Unallocable | $\begin{aligned} & 2,314.72 \\ & 1,812.72 \end{aligned}$ | $\begin{aligned} & 1,446.81 \\ & 1,290.17 \end{aligned}$ | $\begin{aligned} & 1,991.73 \\ & 1,094.33 \end{aligned}$ | $\begin{aligned} & 2,116.15 \\ & 1,920.76 \end{aligned}$ | $\begin{aligned} & 1,446.81 \\ & 1,290.17 \end{aligned}$ | $\begin{aligned} & 1,991.73 \\ & 1,094.33 \end{aligned}$ | $\begin{aligned} & 2,116.15 \\ & 1,920.76 \end{aligned}$ | $\begin{aligned} & 1,991.73 \\ & 1,094.33 \end{aligned}$ | $\begin{aligned} & 2,116.15 \\ & 1,920.76 \end{aligned}$ | $\begin{array}{r} 1,991.73 \\ 1,094.33 \\ - \\ \hline \end{array}$ |
| TOTAL | 4,127.44 | 2,736.98 | 3,086.06 | 4,036.91 | 2,736.98 | 3,086.06 | 4,036.91 | 3,086.06 | 4,036.91 | 3,086.06 |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PAR |  |  | Standalone |  |  | nsolidated |  | Stand | one | Consoli | dated |
|  |  |  | Months ended |  |  | Months end |  | $\begin{gathered} \text { Current } \\ \text { Accounting } \end{gathered}$ | $\begin{gathered} \text { Previous } \\ \text { Accounting } \end{gathered}$ | $\begin{gathered} \text { Current } \\ \text { Accounting } \end{gathered}$ | Previous Accounting |
| Sr. | Particulars |  |  |  |  |  |  | Year | ded | Year E | ded |
| No |  | 31.03.2012 | 31.12.2011 | 31.03.2011 | 31.03.2012 | 31.12.2011 | 31.03.2011 | 31.03.2012 | 31.03.2011 | 31.03.2012 | 31.03.2011 |
| 1 | Income from operations <br> (a) Net sales/income from operations (Net of excise duty) <br> (b) Other operating income | $\begin{array}{r} 4631.29 \\ 39.03 \\ \hline \end{array}$ | $\begin{array}{r} 3645.13 \\ 29.31 \\ \hline \end{array}$ | $\begin{array}{r} 3545.84 \\ 24.62 \\ \hline \end{array}$ | $\begin{array}{r} 4631.29 \\ 39.03 \\ \hline \end{array}$ | $\begin{array}{r} 3645.13 \\ 29.31 \\ \hline \end{array}$ | $\begin{array}{r} 3545.84 \\ 24.62 \\ \hline \end{array}$ | $\begin{array}{r} 16490.18 \\ 153.31 \\ \hline \end{array}$ | $\begin{array}{r} 12892.76 \\ 143.29 \\ \hline \end{array}$ | $\begin{array}{r} 16490.18 \\ 153.31 \\ \hline \end{array}$ | $\begin{array}{r} 12892.76 \\ 143.29 \\ \hline \end{array}$ |
|  | Total income from operations (net) | 4670.32 | 3674.44 | 3570.46 | 4670.32 | 3674.44 | 3570.46 | 16643.49 | 13036.05 | 16643.49 | 13036.05 |
| 2 | Expenses |  |  |  |  |  |  |  |  |  |  |
|  | (a) Cost of materials consumed | 2771.35 | 2935.27 | 2481.27 | 2771.35 | 2935.27 | 2481.27 | 11567.71 | 9174.97 | 11567.71 | 9174.97 |
|  | (b) Purchases of stock-in-trade | 1453.24 | 302.67 | 688.12 | 1453.24 | 302.67 | 688.12 | 2785.11 | 2258.85 | 2785.11 | 2258.85 |
|  | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | (118.89) | 26.38 | 8.50 | (118.89) | 26.38 | 8.50 | 176.62 | (261.55) | 176.62 | (261.55) |
|  | (d) Employee benefits expense | 98.50 | 91.20 | 76.38 | 98.50 | 91.20 | 76.38 | 383.00 | 318.34 | 383.00 | 318.34 |
|  | (e) Depreciation and amortisation expense | 29.13 | 28.91 | 29.25 | 29.13 | 28.91 | 29.25 | 115.62 | 111.88 | 115.62 | 111.88 |
|  | (f) Other expenses | 226.60 | 208.90 | 266.00 | 226.63 | 208.90 | 266.03 | 910.58 | 893.18 | 910.61 | 893.21 |
|  | Total expenses | 4459.93 | 3593.33 | 3549.52 | 4459.96 | 3593.33 | 3549.55 | 15938.64 | 12495.67 | 15938.67 | 12495.70 |
| 3 | Profit / (Loss) from operations before other income finance costs \& exceptional items (1-2) | 210.39 | 81.11 | 20.94 | 210.36 | 81.11 | 20.91 | 704.85 | 540.38 | 704.82 | 540.35 |
| 4 | Other income | 7.61 | 0.13 | 38.58 | 7.61 | 0.13 | 38.58 | 9.73 | 42.26 | 9.73 | 42.26 |
| 5 | Profit/(Loss) from ordinary activities before finance costs and exceptional items (3+4) | 218.00 | 81.24 | 59.52 | 217.97 | 81.24 | 59.49 | 714.58 | 582.64 | 714.55 | 582.61 |
| 6 | Finance costs | 50.94 | 41.43 | 61.54 | 50.94 | 41.43 | 61.54 | 223.27 | 262.73 | 223.27 | 262.73 |
| 7 | Profit/ (Loss) from ordinary activities after finance costs but before exceptional items (5-6) | 167.06 | 39.81 | (2.02) | 167.03 | 39.81 | (2.05) | 491.31 | 319.91 | 491.28 | 319.88 |
| 8 | Exceptional items : <br> Foreign Exchange (Gain)/Loss | 192.61 | 131.59 | (26.50) | 192.61 | 131.59 | (26.50) | 376.24 | (55.82) | 376.24 | (55.82) |
| 9 10 | Profit/ (Loss) from ordinary activities before $\operatorname{tax}(7-8)$ Tax expense | (25.55) | (91.78) | 24.48 | (25.58) | (91.78) | 24.45 | 115.07 | 375.73 | 115.04 | 375.70 |
|  | Current Income Tax | (5.00) | (34.00) | 29.04 | (5.00) | (34.00) | 29.04 | 51.00 | 138.00 | 51.00 | 138.00 |
|  | Deffered Tax | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (13.41) | (8.96) | (13.41) | (8.96) |
| 11 | Net Profit / (Loss) from ordinary activities after tax (9-10) | (30.55) | (57.78) | (4.56) | (30.58) | (57.78) | (4.56) | 77.48 | 246.69 | 77.45 | 246.66 |
| 12 | Extraordinary items (net of tax expense) |  |  |  |  |  |  |  |  |  | - |
| 13 | Net Profit/(Loss) for the period (11+12) | (30.55) | (57.78) | (4.56) | (30.58) | (57.78) | (4.56) | 77.48 | 246.69 | 77.45 | 246.66 |
| 14 | Share of profit/ (loss) of associates | - | - | - | - | - | - | - | - | - |  |
| 15 | Minority interest |  |  |  |  |  | - | - | - | - |  |
| 16 | Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates $(13+14+15)$ | (30.55) | (57.78) | (4.56) | (30.58) | (57.78) | (4.56) | 77.48 | 246.69 | 77.45 | 246.66 |
| 17 | Paid-up equity share capital <br> (Face Value of the Share Rs.10/- each) | 390.50 | 390.50 | 390.50 | 390.50 | 390.50 | 390.50 | 390.50 | 390.50 | 390.50 | 390.50 |
| 18 | Reserve excluding Revaluation Reserves |  |  |  |  |  |  |  |  |  |  |
| 19 | Earning Per Share (EPS) |  |  |  |  |  |  |  |  |  |  |
|  | (a) Basic \& diluted EPS before Extraordinary Items | (0.78) | (1.48) | (0.12) | (0.78) | (1.48) | (0.12) | 1.98 | 6.32 | 1.98 | 6.32 |
|  | (b) Basic \& diluted EPS after Extraordinary Items | (0.78) | (1.48) | (0.12) | (0.78) | (1.48) | (0.12) | 1.98 | 6.32 | 1.98 | 6.32 |

Notes:

1) The above results were reviewed by the Audit Committee and thereafter approved by the Board of Directors at their respective meetings held on 30 th May 2012.
2) The Board of Directors has recommended dividend of Rs. 0.80 per share on the equity shares of Rs. 10/- each
3) The Consolidated Financial results includes the results of the Company's wholly owned subsidiary "Sanghavi Logistics Private Limited" which is yet to commence its business operations.
4) The tax expense includes provision for current tax \& deferred tax.
5) Pursuant to the notification of Revised Schedule VI under the Companies Act, 1956, the financial statements for the year ended 31st March 2012 are prepared as per Revised Schedule VI. Accordingly, the previous year figures are reclassified to make them comparable with current year's classification. Further, the previous year's quarter's figures have been recasted and/regrouped wherever necessary to make them comparable with the current year's/quarter's figures.
6) The figures of the last quarter for the current year and for the previous year are the balancing figures between the audited figures in respect of the full financial year ended 31st March and the unaudited published year-to-date figures upto the third quarter ended 31 December, which were subjected to limited review.
7) Loss/ Gain on account of foreign exchange fluctuations has been treated as an exceptional item, since the same has resulted from exceptionally volatile global market developments during the reporting period.
8) In terms of clause 46A of AS 11 "The Effects of Changes in the Foreign Exchange Rates" as inserted by Notification No. G.S.R.914(E) dated 29th December, 2011 issued by the Ministry of Corporate Affairs, Government of India, the company has opted to capitalise the foreign exchange differences arising on long term monetary item, in so far as it relates to acquisition of depreciable capital assets. Accordingly, the foreign exchange differences of Rs. 19,40 lacs has been added to the capital work in progress relating to the expansion project at Dahej ( Gujarat).


|  | Particulars | 3 Months <br> ended <br> 31.03 .2012 |
| :--- | :--- | ---: |
| B | Investor Complaints |  |
| Pending at the beginning of the quarter | Nil |  |
| Received during the quarter | Nil |  |
| Disposed of during the quarter | Nil |  |
| Remaining unresolved at the end of the quarter | Nil |  |

NIKHIL ADHESIVES LIMITED (BSE Scrip Code - 526159)
STATEMENTS OF ASSETS AND LIABILITIES (STANDALONE \& CONSOLIDATED)
(RS. IN LAKHS)


